

Bid Scoring Sheet Totals

Project: RFP 2026-03 State Lobbying Services

Name of Bidder	Continental Strategy, LLC	The Southern Group of Florida	Oak Strategies	Sunrise Consulting Group	Shumaker Advisors FL, LLC
Qualifications (250 Points)	230	229	175	175	202
Experience (150 Points)	123	130	92	98	100
Technical Approach (100 Points)	91	88	80	72	72
Total (Out of 500 Points)	444	447	347	345	374

Bid Scoring Sheet Totals Continued

Project: RFP 2026-03 State Lobbying Services

Name of Bidder	Pittman Law Group	Gray Robinson			
Qualifications (250 Points)	203	229			
Experience (150 Points)	108	124			
Technical Approach (100 Points)	85	88			
Total (Out of 500 Points)	396	441			